



Crescent Purchasing Consortium

CPC PPE, Clothing and Uniforms Webinar for LUPC

CPC Supply of PPE, Clothing and Uniforms Framework

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Agenda

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- Framework Award Criteria
- Framework Coverage – Lot Structure
- Suppliers
- Agreement Set Up
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- How we are supporting the sector
- Key PPE Items and Guidance
- Key Considerations
- Q&A

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Background

- To ensure that the next generation of the PPE, Clothing and Uniforms framework continued to meet stakeholder needs CPC undertook a range of knowledge building activities to gain information.
- High usage Member Engagement
- Engagement with Consortia Colleagues
- Engagement with Incumbent and New Suppliers

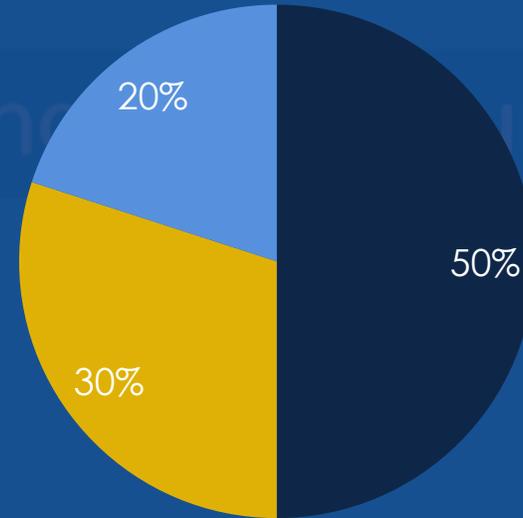
Framework Award Criteria

PPE, Clothing and Uniforms

■ Price

■ Customer Requirements

■ Added Value



Framework Coverage – Lot Structure

- **Lot 1: PPE** - Headwear, Eyewear and Face wear, Hi Visibility Clothing, Ear Protection, Safety Footwear and Safety Gloves.
- **Lot 2: Clothing** - PE Kits, Sports Clothing, Food Industry Clothing, Medical and Laboratory Clothing.
- **Lot 3: Uniforms** - School Uniforms, Corporate Wear and Uniforms, Hair and Beauty Uniforms and Security Uniforms.
- **Lot 4: One Stop Shop** - All suppliers awarded on this Lot have been awarded a place on Lot 1, 2 and 3.
- **Lot 5: First Aid** - First Aid Kits and supplies, Eye and Burn Care, Health and Safety Gloves, Dressings and Wound Care, Biohazard and Hygiene and First aid Equipment.

Suppliers

Lot 1 – PPE	Lot 2 - Clothing	Lot 3 - Uniforms	Lot 4 – One Stop Shop	Lot 5 – First Aid
Arco Ltd	Arco Ltd	Arden Winch & Co. Ltd	Arden Winch & Co. Ltd	Arco Ltd
Arden Winch & Co. Ltd	Arden Winch & Co. Ltd	Complete Business Solutions Group	LA Clothing Solutions	Arden Winch & Co. Ltd
CMT Group	Complete Business Solutions Group	LA Clothing Solutions	LA Safety Supplies	CMT Group
Direct Corporate Clothing	Direct Corporate Clothing	LA Safety Supplies		LA Clothing Solutions
Hardedge Limited	LA Clothing Solutions	Partridge Peartree Promotions		LA Safety Supplies
LA Clothing Solutions	LA Safety Supplies	Speed One Sports		Reliance Medical Ltd
LA Safety Supplies	MWUK Ltd (Alexandra)	Toppers Wales		Toppers Wales
Trinity Workwear	Partridge Peartree Promotions	Trinity Workwear		Trinity Workwear

Agreement Set Up

- The agreement started on the 10th May 2020 and runs for an initial 2-year period (to 9th May 2022) with the option to extend for a further 2 x 1-year periods.
- This framework replaces Crescent Purchasing Consortium's previous successful PPE and Clothing framework which expired on the 9th of May 2020. Following member feedback, the new framework has a more streamlined Lot structure, reducing from 10 lots to 5 for ease of use. The framework has a wider scope with an increased number of suppliers and now includes a One Stop Shop Lot.

Further Competition

- The choice of which contract award approach to use (further competition or direct award) should take into account the urgency of the need, the expected cost of the requirements and the complexity of the requirements.
- CPC recommends that Institutions carry out a further competition, inviting all capable suppliers on the framework Lot to participate. This will help to best achieve what you require out of the framework and add value to your opportunity. This will also enable you to have a fully auditable log of framework and supplier correspondence. As well as, peace of mind that an OJEU compliant framework has been used.

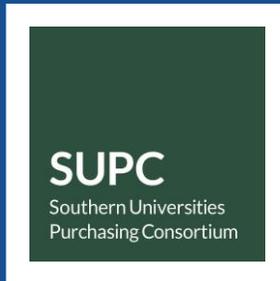
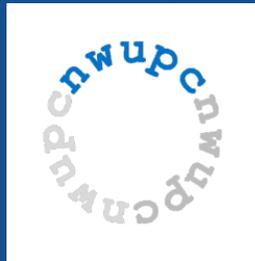
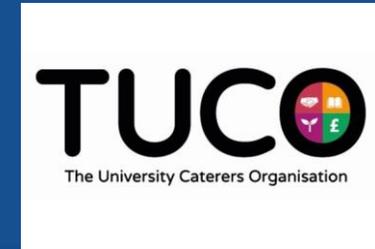
Call Off

- Further competitions may be undertaken on a requirement-by-requirement basis or members may wish to award a call-off contract to one supplier for a pre-determined contract duration (up to a maximum of 4 years), subject to satisfactory performance and mutual agreement between both parties. CPC have produced a template to support members undertaking a further competition through this framework.

Direct Award

- A Member may alternatively choose to Direct Award to a supplier without having to engage in a further competition process to award a contract. Where time is of the essence and the urgency of a members need make a further competition process unviable, members may direct award a call-off contract.
- Members are able to determine the supplier which offers best value for the required basket of goods by utilising the framework contract price lists.

Eligibility



How we are supporting the Sector

- CPC are on hand to assist members using the framework to utilise all that is available to them and guide them to get the most out of the framework for their institution.
- CPC are liaising with suppliers on a weekly basis to gather vital information on the ever-changing marketplace, enabling us to keep the sector well informed.
- Our framework suppliers are providing regular updates on Lead time and Stock Level data for key PPE items which is shared on a weekly basis across the sector.
- Creation of a PPE frequently asked questions blog, allowing members to quickly find answers to help inform them on pressing issues and current information. This is available on the CPC website.

Key PPE Items

Antibacterial Gel
Antiviral Wipes and Dispensers
Mobile Sanitiser Stations
FFP2/N95 Face Masks
3 Ply Masks
Face Shields/Visor
Gloves
Aprons
Disposable Overalls
Thermal Scan Thermometers

This is the current list of key PPE items that is being sent to approved framework suppliers for Lead time and Stock Level data. This list is drafted from frequently requested items and is updated weekly to match member demands.

Key Considerations

- Keep up to date with current information, Guidance from Government bodies, Lead time and Stock Levels to ensure that you are aware of what is happening in the PPE marketplace and what stock is available. Please see the following links for this data.
- [Lead Time and Stock Level Data, Government Guidance](#)
- As the demand for a lot of key PPE items has increased, please be mindful that suppliers may take longer to deliver.
- Where possible please allow sufficient time for suppliers to respond to your requests, as they are presently stretched with a heightened number of enquiries.
- Pricing



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Questions